



CLIENT OVERVIEW



Construction | Chicagoland

CHALLENGE

Prior to partnering with Proven, BMWC faced the challenge of managing multiple vendors across their regional branches and sites. This approach resulted in inefficiencies and inconsistencies in pricing and service delivery. By leveraging Proven's expertise and national presence, we introduced a centralized pricing structure and service model that streamlined operations and provided BMWC with a cohesive solution. Through this consolidation, we seamlessly transitioned from being one of many vendors to becoming BMWC's trusted national print vendor, offering consistent quality and reliability across all locations.

PROVEN SOLUTION

Having been a valued client of Proven since 2016, we understand the importance of providing comprehensive solutions that address BMWC's evolving printing needs. In addition to our Managed Print Service, Proven IT also implemented an advanced inventory tracking system through Laserfiche for their warehouses and integrated Verkada cameras to enhance security and surveillance capabilities. While cost savings may not have been their top concern, they recognized the importance of having a trusted vendor who can provide reliable service and support. Our commitment went beyond mere transactions; we are dedicated to being BMWC's strategic partner, assisting with any initiatives they may have in the future.