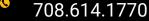# Are Too Many Vendors Slowing Down Your Business?

Most business leaders think having multiple vendors means more flexibility and better deals. But in reality, it often leads to wasted time, communication gaps, higher costs, and increased risk.

This guide breaks down the hidden costs of juggling too many providers and shows why **simplifying your vendor relationships** can make your organization **more efficient, secure, and productive**.

Every "Separate" Solution Comes With an Unseen Price Tag

Lost Time: Managing contracts, scheduling service calls, and chasing support eats into your team's day

Communication Gaps: When vendors don't talk to each other, issues get passed around instead of solved

Inconsistent Service Levels: Each vendor has its own priorities, response times, and standards

Integration Headaches: Systems that don't work together lead to manual workarounds and inefficiencies

Security Risks: More vendors = more access points = more potential vulnerabilities

Hidden Costs: Overlapping services, duplicate fees, and wasted resources add up fast

Most companies underestimate how much time and money they spend managing their vendors, *until they add it up.*

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Imagine Your Technology Ecosystem Actually Working Together

When you consolidate your technology under one trusted partner, you create synergy across systems and teams.

One Point of Contact
No more juggling multiple reps, just one trusted contact who handles it all

Connected Systems
Your print, IT, communication, and security solutions actually talk to each other

Proactive Management
One provider can identify and resolve inefficiencies across your entire environment

Faster Problem Resolution
Issues are resolved faster because your provider sees the big picture

Strategic Partnership
Your vendor becomes a tech ally who understands your goals, not just a provider

Vendor consolidation reduced the need for complex system integrations and cut IT support costs by **up to 30%**

Source: Gartner

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A partner that connects your technology and your goals

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At Proven IT, we help organizations streamline their technology by managing everything. Our team brings together the solutions that help your business run smoothly, so you can focus on running your business, not your vendors.

- **Locally supported, nationally capable**

- **Simplified billing and support**

- **Consistent quality and security standards across every solution**

Learn more about what Proven IT has to offer

▶ **Workflow Automation**

▶ **Managed IT & Cybersecurity**

▶ **Communications**

▶ **Managed Print Services**

▶ **Physical Security**

READY TO SIMPLIFY YOUR TECHNOLOGY ECOSYSTEM?

Let's talk about how a unified approach can save your business time, money, and frustration.

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